

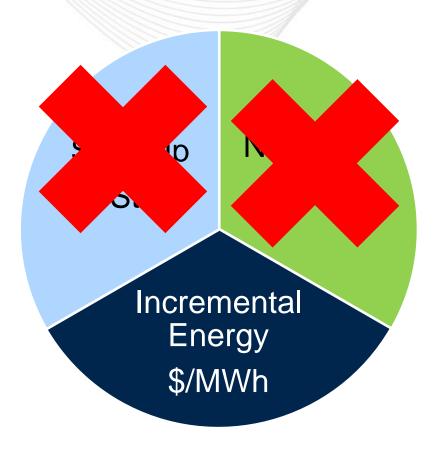
Cost Offer Development (ESR)

Gabby Genuario, Engineer
Operation Analysis and Compliance
Market Implementation Committee
April 17, 2019

www.pjm.com PJM©2019



Components of a Cost Offer







Fuel



Maintenance



Total Fuel Related Costs = Fuel Costs + Fuel Related Costs + SO_2 Allowance Cost + CO_2 Allowance Cost + NOx Allowance Cost + Maintenance Adder



ESR Components of Cost-Based Offer

Cost-Based Offer

Total Fuel Related Costs

Fuel/Commodity Cost

Submitted to PJM: Fuel Cost Policy

\$/Fuel

Maintenance Adder

Submitted to PJM: Maintenance History

\$/Fuel

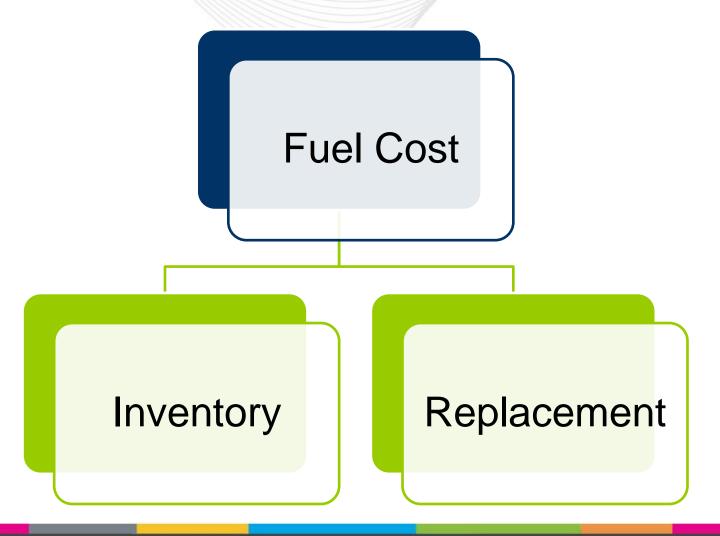
Opportunity Cost

TBD

\$/MWh



Fuel Cost Calculation Methods





- Hourly Average Basis
 - FIFO First in first out
 - LIFO Last in first out
- Average of Previous Day RT Charging LMP
- DA Committed Charging LMPs & MWs



- Rolling Last 1-7 Days RT LMPs
- PJM Western Hub Real-Time Peak/Off-Peak Daily
- DA Next Hour LMP
- Average of Last Hour 5 Minute RT LMPs



- Capacity Market
 - Fixed Maintenance Costs
 - Expenses incurred regardless if the resource runs during the delivery year
- Energy Market
 - Variable Operations and Maintenance Costs (VOM)
 - Includable per Manual 15: Variable Maintenance cost is the parts and labor expenses of maintaining equipment and facilities in satisfactory operating condition. Only expenses incurred as a result of electric production qualify for inclusion.



Example ESR Maintenance Costs

Fixed Maintenance	Variable Operations and Maintenance (VOM)
Plant Straight Time Labor	Cell Repairs/Replacements
HVAC	Inverter Maintenance
Building Maintenance	Operating Costs: Acids, Lithium Ion, etc.
General Site Maintenance	Generation Owned GSU/ Interconnection Transmission Maintenance
Predictive Maintenance	Pump Repairs
Pond/Recreational Maintenance	Generator/Motor Repairs



Appendix

www.pjm.com PJM©2019



- Basic Fuel Cost The cost of commodity calculated as stated in the Market Sellers' Fuel Cost Policy
- A Fuel Cost Policy documents the methodology used by a Market Seller to calculate/estimate fuel related cost and whether other components used in the development of a cost-based offer are included such as:
 - Efficiency method of development and update frequency
 - Performance Factor method of development and update frequency
 - Maintenance adder (if used)
 - 10% adder (if used)
 - Any other incremental costs



- Regardless of fuel type, a fuel cost policy must include:
 - A description of the Market Seller's fuel procurement practices and how those practices are used to calculate fuel costs including:
 - Whether they are using inventory cost, replacement cost, or a combination
 - Applicable indices
 - A description of any other applicable adders
 - Any alternative measures to document fuel cost and how it is superior to the methods above
 - A numerical example



- Market Sellers can submit a Fuel Cost Policy for PJM and IMM review:
 - 45 Days prior to a new generation resource expected initial submittal of a cost-based offer
 - On an annual basis prior to June 15 for the annual review process
 - Any time outside the annual review period
- All Fuel Cost Polices must be submitted into MIRA for review
- PJM must approve a Market Seller's Fuel Cost policy prior to it being used in the development of cost-based offers.



- PJM conducts a separate review of maintenance adders. However,
 PJM requires Market Sellers to document in their Fuel Cost policy whether they use them or not.
 - All maintenance adders must be reviewed by PJM annually.
 - Market Sellers may not use a value in their cost-based offers that has not been approved by PJM.