



Final Agreement Negotiation

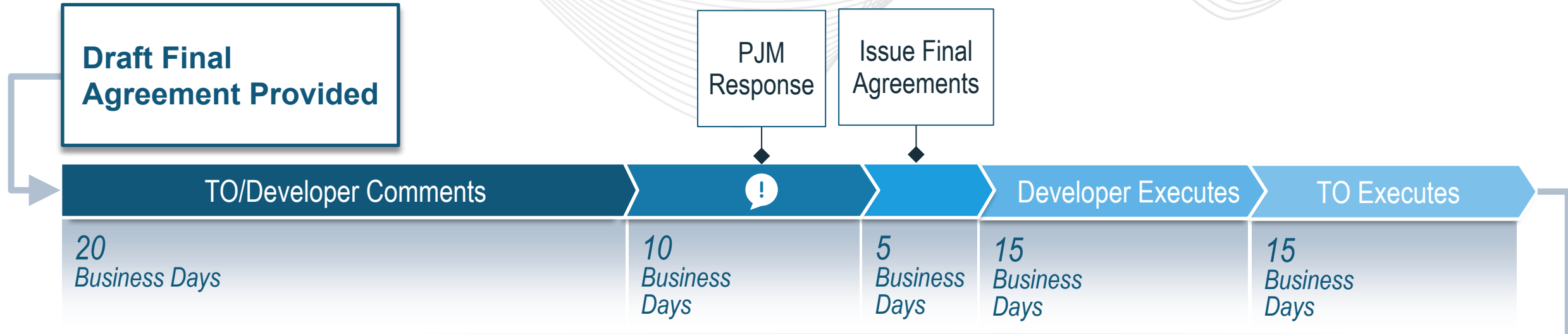
November 2024 IPS

Dylan Seeley

Lead Engineer

Interconnection Planning Projects

Final Agreement Negotiation Phase Timeline



- **OTB Election**

- **Expedited Process:** 30 days from receipt of Facilities Study
- **Cycle Process:** Close of Decision Point II

- **Security:**

- **Expedited Process:** due at same time developer executes final agreement
- **Cycle/Parallel Processes:** 30 days from receipt of draft final agreement

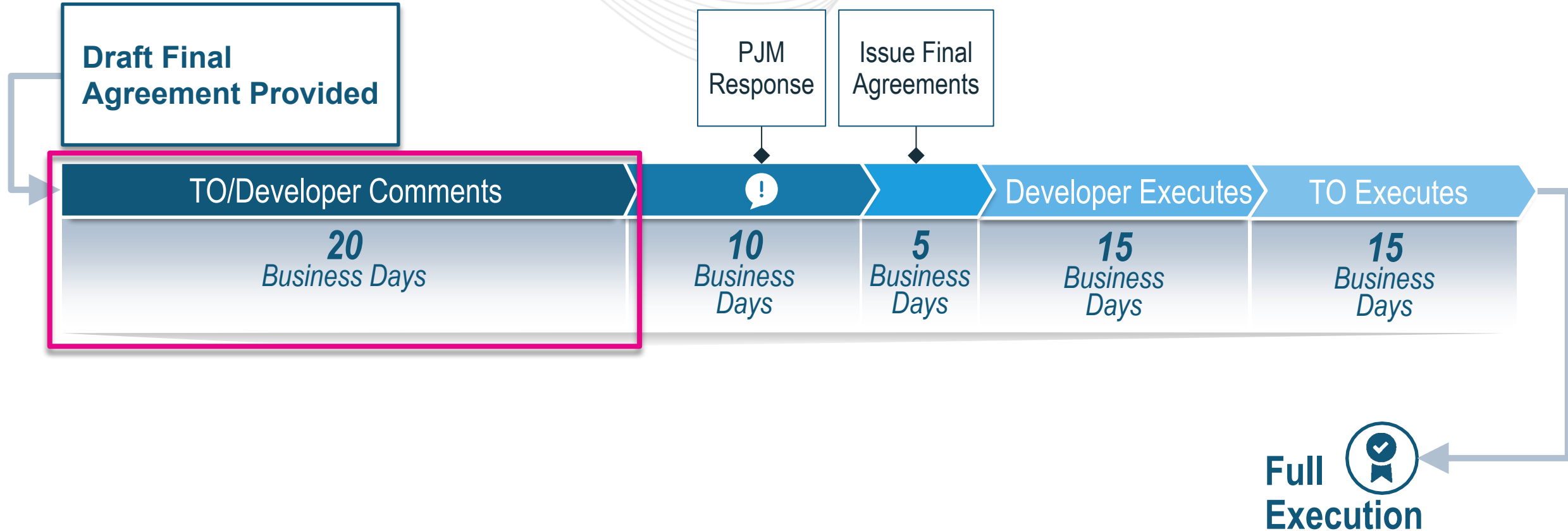
Full Execution

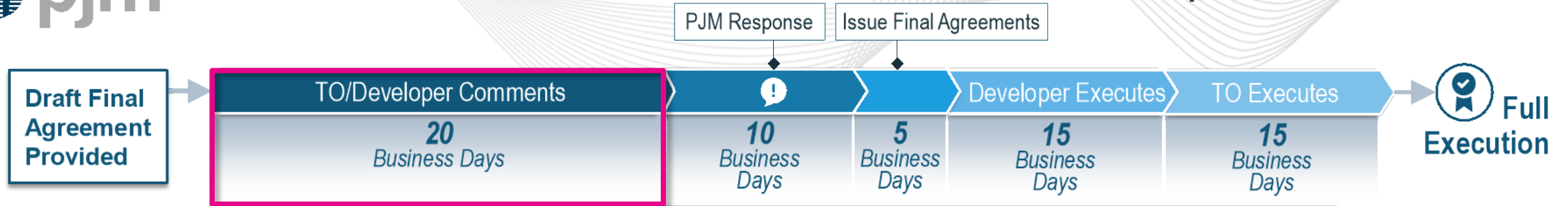
PJM PM will reach out to PD with an input form when final agreement is ready to be drafted

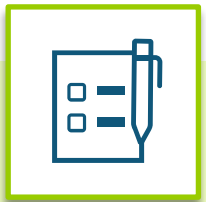

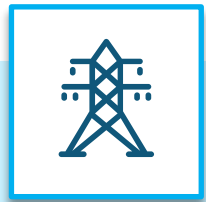
Developer will have one week to provide inputs or PJM will use information on hand to draft agreement

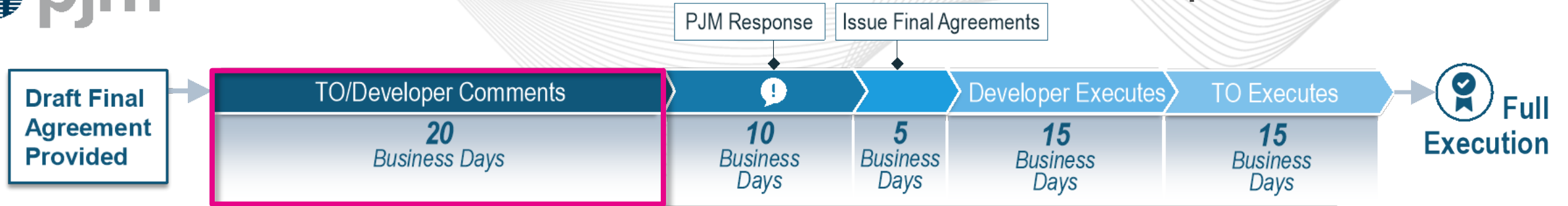
Read input form instructions carefully and provide all applicable data

- Contact information for GIA, DocuTrack and DocuSign
- OTB election (if prior to end of DP2)
- Project name and location details (Match EIA 860)





PJM 	Developer (PD) 	TO 
<p>Respond to and work through questions from Developer and TO.</p>	<ul style="list-style-type: none"> • Make suggested edits in DocuTrack. • Review and respond to TO suggested edits and comments. • Discuss questions with PJM. 	<ul style="list-style-type: none"> • Make suggested edits in DocuTrack. • Review and respond to PD suggested edits and comments. • Discuss questions with PJM. • Provide Schedule E cost support information as necessary.



NEGOTIABLE		NOT NEGOTIABLE
<ul style="list-style-type: none"> • Milestones • Back feed date • Changes to notices and/or company name • Site plan/single-line information 	<ul style="list-style-type: none"> • Information that does not match System Impact or Facilities Studies • Option to build* • Standard/negotiated contract option 	<ul style="list-style-type: none"> • PJM Tariff language, including Part IX template language in service agreement templates • Equipment description: PJM will use equipment configuration that was studied. <ul style="list-style-type: none"> — Changes to equipment can be requested after agreement execution via Necessary Study.

**Only for Expedited Process. This will be decided at DP11 moving forward.*

Milestone Establishment

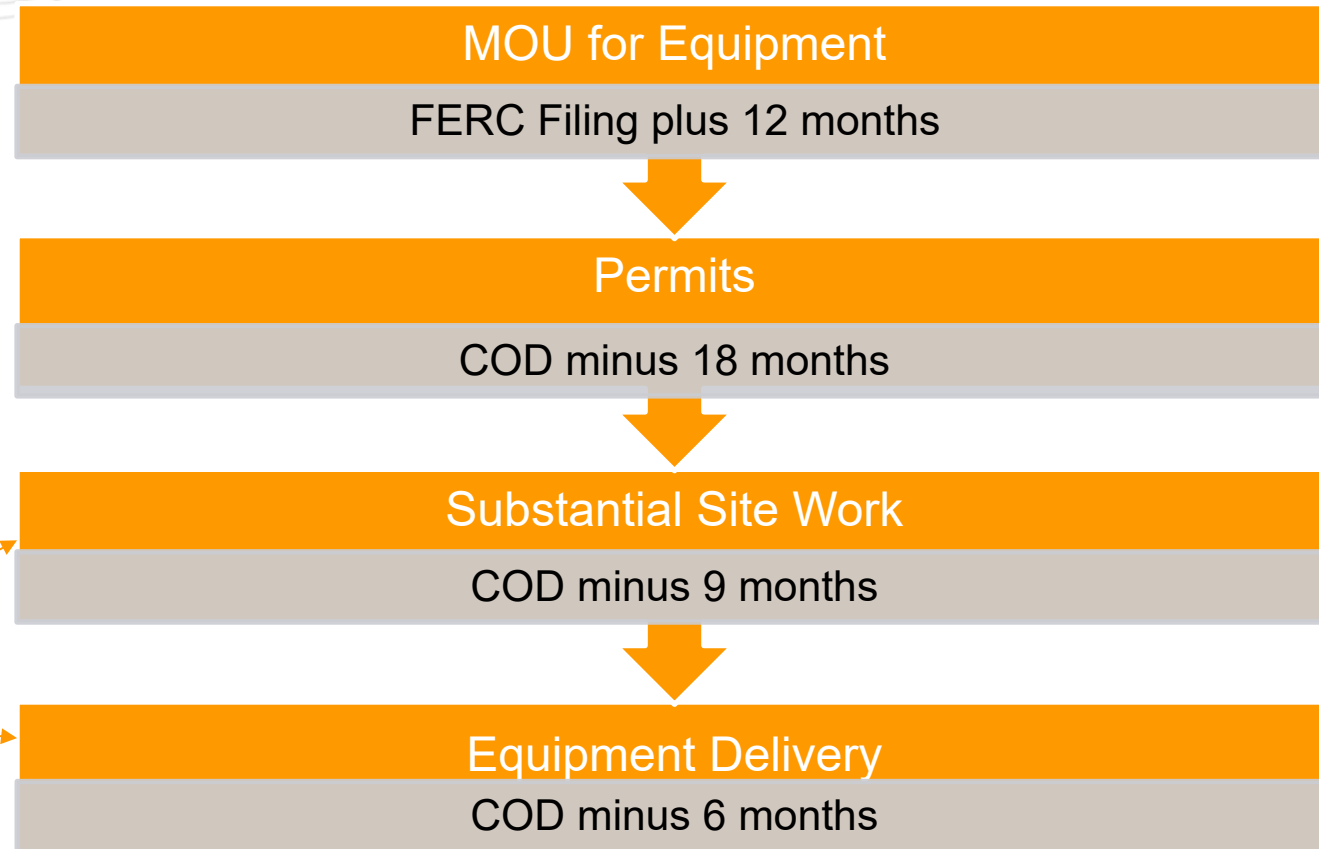
Commercial Operation Date

- 3 years post filing (*estimate filing to be 120 days from expected draft issue date*)

OR

- 3 months past final Transmission Owner's estimated completion, whichever is later

Swapped based on feedback from developers



DURING NEGOTIATION

Developer must provide evidence/documentation explaining why milestones need to be extended during negotiation phase

- Project schedule
- Written notice from manufacturer on delivery dates for equipment
- Permitting timeline

AFTER AGREEMENT EXECUTION

- One-time coextensive milestone extension up to one year
- May be reasonably extended in the event of delays not caused by developer. Developer must provide evidence of due diligence

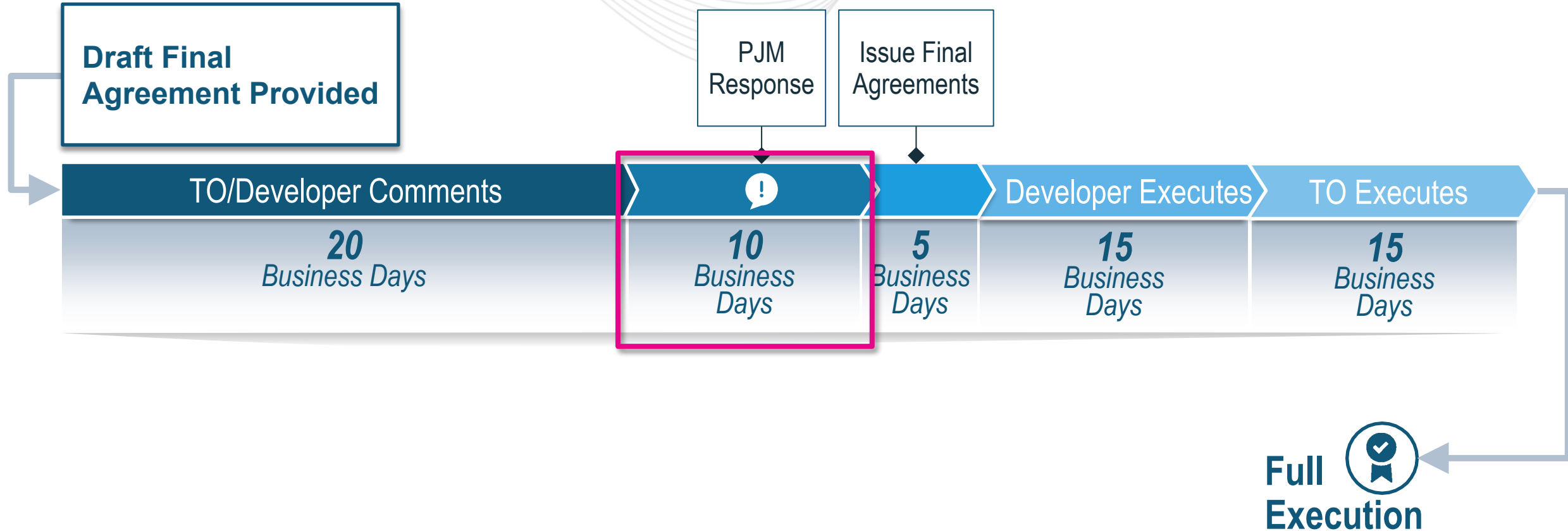
PJM establishes backfeed dates based on Transmission Owner Schedule in Facilities Study and COD date

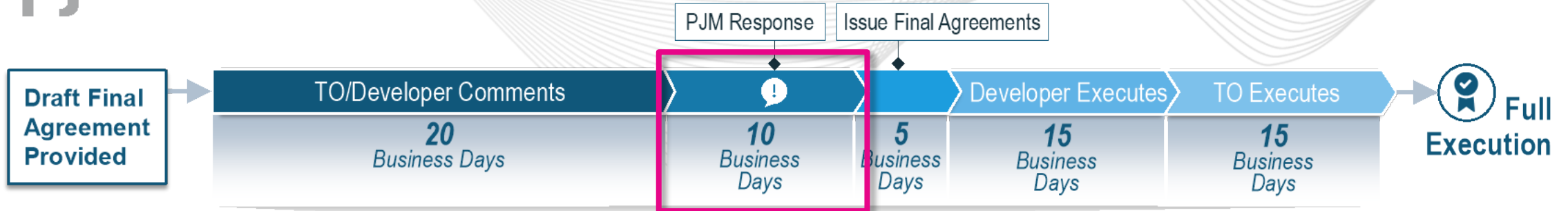
Backfeed date = estimated construction kickoff call date + TO estimated construction time

Depending on length of TO construction. Backfeed may be moved during negotiations with TO approval.

- May vary for projects with shorter construction timelines
- Backfeed generally 2-3 months prior to COD

- PJM will hold meetings between PD, TO and developer as needed during negotiation
- PJM will request the project developer to send specific questions prior to scheduling a meeting
 - PJM will try to resolve these questions via email before proceeding to schedule a meeting
 - Ensure appropriate personnel are on call to answer questions
 - Keep meetings efficient and on task
- Due to volume of projects, meetings cannot be held for general review of agreement





PJM



- Review requested edits and accept/reject as appropriate.
- Provide responses for any comments or questions.
- Discuss outstanding questions with PD/TO.

Developer (PD)

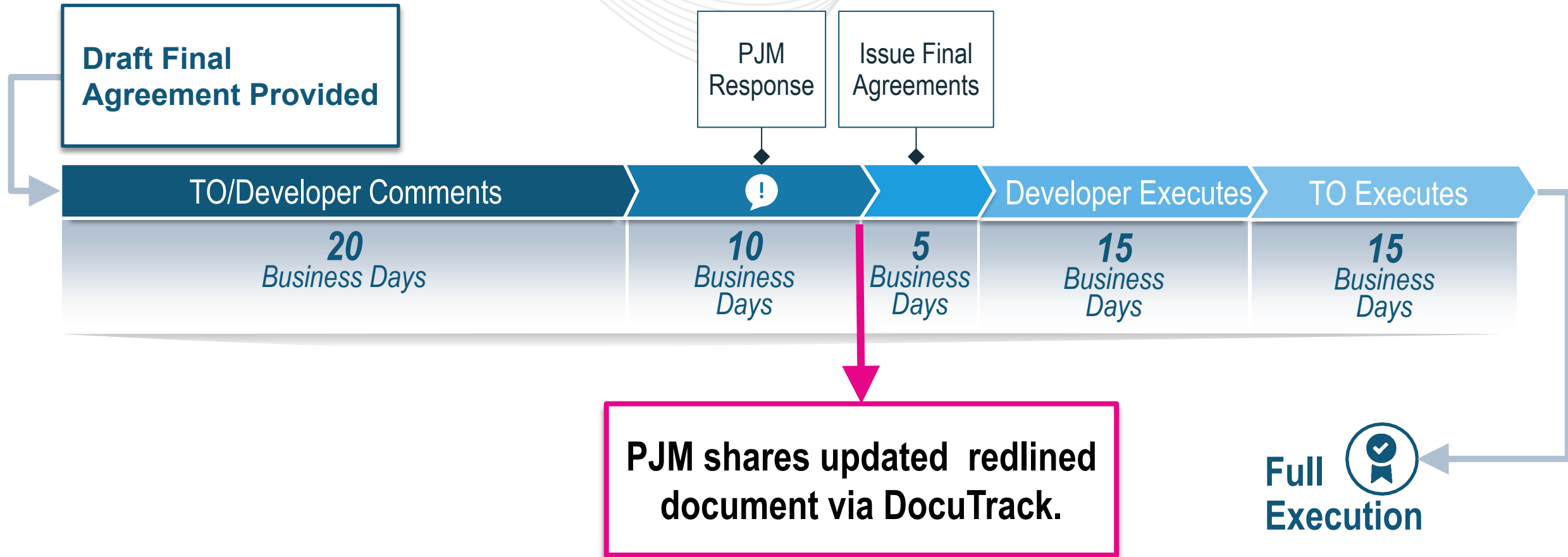


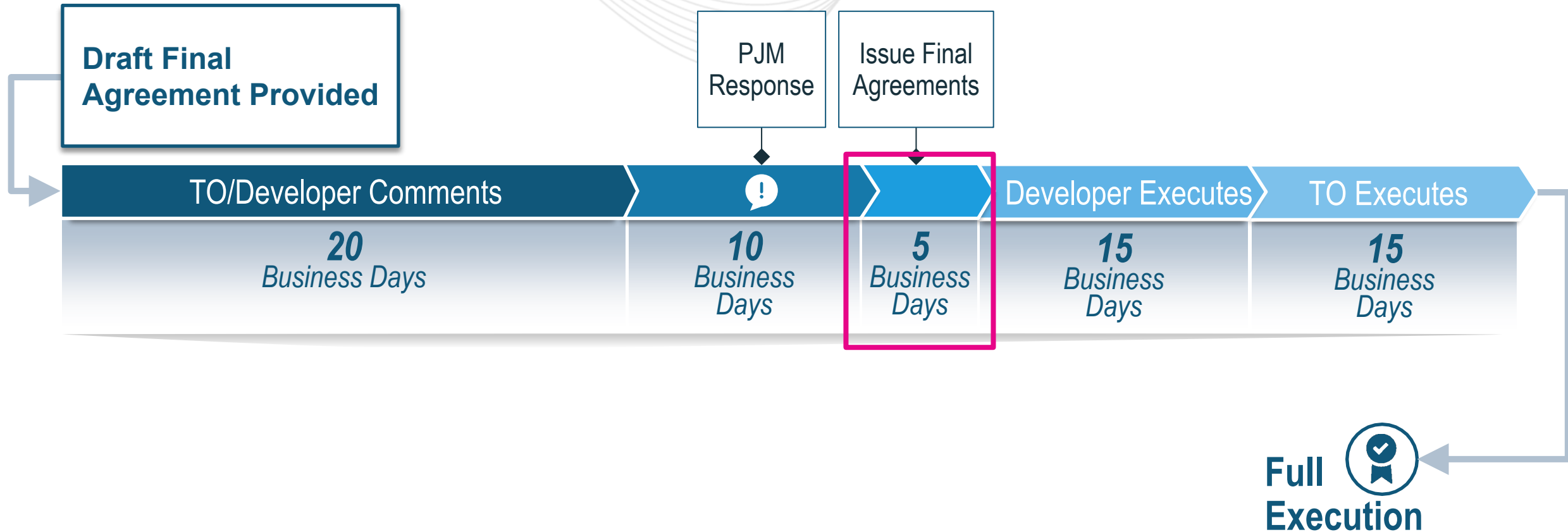
Discuss outstanding questions with PJM.

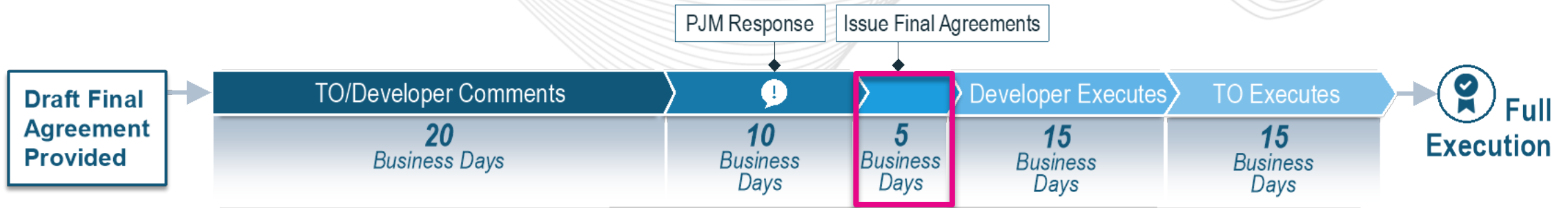
TO






Discuss outstanding questions with PJM.

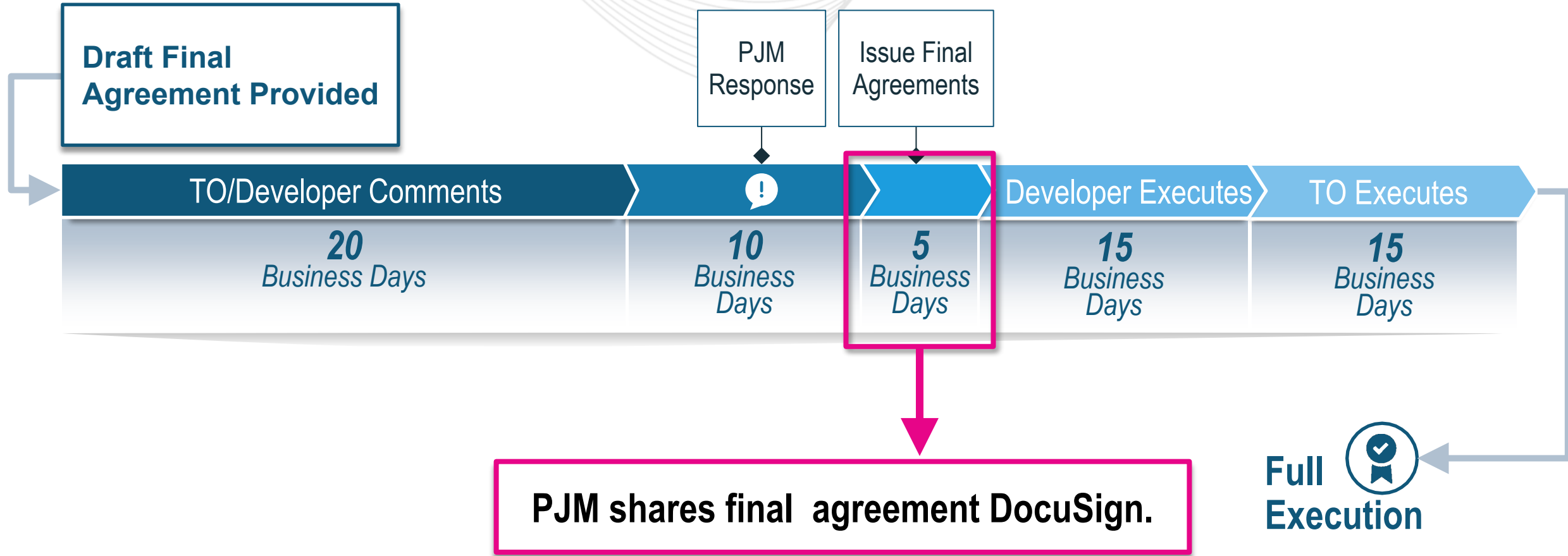






PJM 	Developer (PD) 	TO 
<ul style="list-style-type: none"> • Answer final questions, as necessary. • Prepare final agreement for execution in DocuSign. 	<p>Receive final redlines.</p>	<p>Receive final redlines.</p>

Note: Negotiation has concluded by this point in the process.

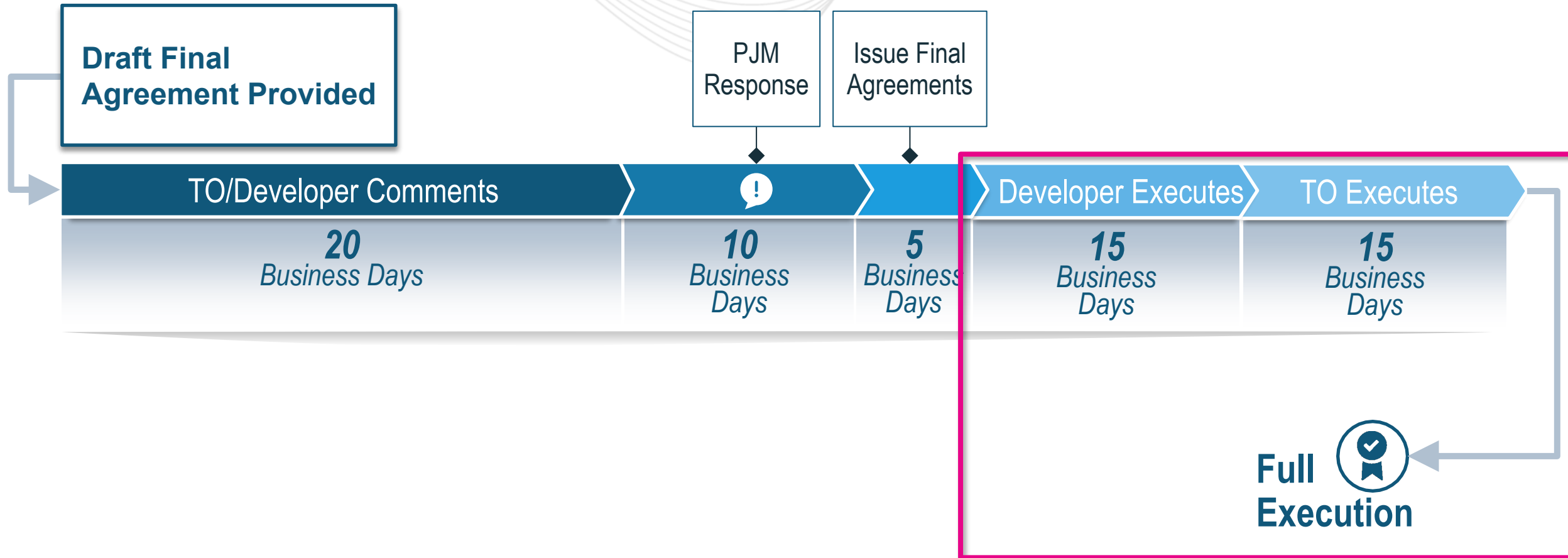


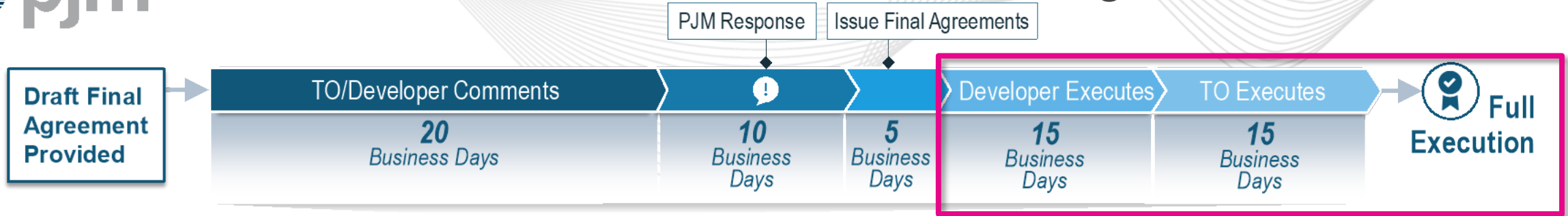
Universal Replacement Pages

- Issued with all current GIAs and CSAs
- Correct drafting errors in GIA and CSA templates.
- All pages must be initialed by all parties when executing GIA/CSA.
- As changes are made to GIA/CSA templates, replacement pages will be updated accordingly.

Project-Specific Replacement Pages

- If needed, issued after execution of final agreement and universal replacement pages
- Correct issues identified during conformance review.
- All pages must be initialed by all parties.





Developer has 15 Business Days to:

Provide full Security and do one of the following*:

- Execute agreement in DocuSign.
- Request dispute resolution.
- Request agreement to be filed with FERC unexecuted.

Transmission Owner has 15 Business Days to:

Do one of the following:

- Execute agreement in DocuSign.
- Request dispute resolution.
- Request agreement to be filed with FERC unexecuted.

**Project will be withdrawn if no action taken*



1. PJM will execute agreement after PD and TO have executed.

2. Agreement will be filed with FERC within 30 days of full execution.

Types of Final Agreements

https://videos.pjm.com/media/1_21nyvj0y

Off Ramps to Final Agreement

https://videos.pjm.com/media/Interconnection+ProcessA+Off+Ramps+to+Final+Agreement/1_4ttc1vpb/321954392

Final Agreement Negotiation Phase

https://videos.pjm.com/media/Interconnection+ProcessA+Final+Agreement+Negotiation+Phase/1_9gam6e6y/321954392

Draft Review of Final Agreements in DocuTrack

https://videos.pjm.com/media/Interconnection+ProcessA+Draft+Review+of+Final+Agreements+in+DocuTrack/1_9x2gcsk4/321954392

Presenter:

Dylan Seeley, Lead Engineer,
Interconnection Planning Projects

Dylan.Seeley@pjm.com



Member Hotline

(610) 666 – 8980

(866) 400 – 8980

custsvc@pjm.com