

PJM solar forecast 2019

17 October 2019

TC Maslin, Associate Director, +1 202 286 0904, tc.maslin@ihsmarkit.com



Solar PV forecasting methodology

IHS Markit solar photovoltaic (PV) power forecasting methodology

Analytical framework

The IHS Markit outlook(s) for solar power take(s) into account multiple drivers and inhibitors that reflect the maturity of the market and its growth potential for solar.

Key components considered in assessing market attractiveness for solar are

- Solar economics relative to wholesale and retail price
- State renewable policy (including renewable portfolio standard [RPS], net energy metering [NEM], community solar, and renewable corporate policies)
- Regulatory incentives
- Solar resources
- Site approval
- Grid access and offtake

Short-term data points

In the short term (one to four years), the planning forecast is based primarily on existing policies, the late-stage project pipeline, and the status of procurement and equipment orders.

Key data inputs collected and assessed by IHS Markit energy analysts include

- Project announcements
- Utility requests for proposal (RFPs), auctions, and tenders
- Existing mandates and incentives
- Project development track record
- Reported costs and pricing
- Supply chain announcements and equipment orders

Longer-term assumptions

In the longer term (5–15 years), our forecast draws upon rigorous bottom-up research and on economic fundamentals, energy prices, and macroeconomic factors.

Key data inputs and assumptions include

- Policy and regulatory trends
- Power demand growth, capacity retirements, and expectations for repowering
- Annual and hourly solar power pricing forecasts
- Power prices
- Transmission and grid infrastructure
- Relative economics

Key assumptions

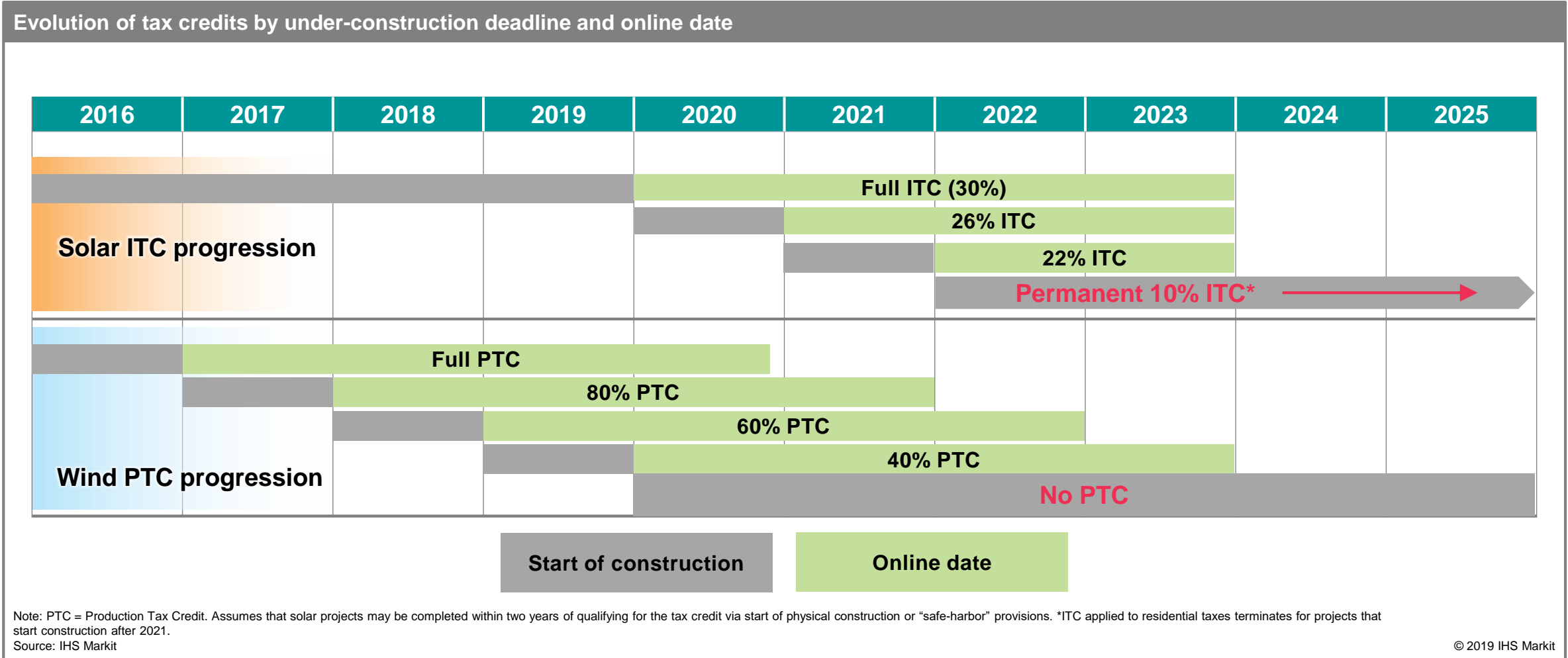
Solar forecast scenario overview			
Assumptions	Scenario 1: “NEM continuity”	Scenario 2: “NEM reform” (base case/planning case)	Scenario 3: “Lower-cost solar”
Federal policy support	Current ITC schedule (see slide 4)	Current ITC schedule	Current ITC schedule
NEM policies and retail rate structures	Current retail rate structures are maintained, and NEM continues to be offered at full retail rates; existing NEM caps are consistently increased (as they have been in a number of states to date)	From 2020 to 2025, utilities enact (and regulators approve) changes to NEM and retail rate structures, which result in a more cost-based approach to customer-sited solar compensation (see slide 5); current detailed state NEM policy (see slides 6–8)	Current retail rate structures and NEM are maintained for three years beyond the reform timeline in Scenario 2; they are then reformed in a similar manner
Solar costs (\$/kW)	Solar costs decline by 18–23% in nominal terms from 2019 to 2035 (see slide 7)	Solar costs decline by 18–23% in nominal terms from 2019 to 2035	Solar costs decline by 35–45% in nominal terms from 2019 to 2035, driven by a combination of faster technology advancements and additional policy incentives
State policy support	Current RPS policies and state-level incentives are maintained (see slide 6)	Current RPS policies and state-level incentives are maintained	Current RPS policies and state-level incentives are maintained

Note: ITC = Investment Tax Credit.

Source: IHS Markit

© 2019 IHS Markit

Current ITC schedule



Options for NEM and retail rate reform

IHS Markit is not predicting specific changes to state or utility NEM policies or rate structures as part of this work. Instead, we assume that states will choose from a variety of options that reduce the compensation for customer-sited solar but maintain sufficient compensation for a moderate pace of additions.

- Holistic rate reform options for all residential customers: lower volumetric (dollars per kilowatt-hour) price in favor of higher
 - Minimum (fixed) bill charge
 - Peak-demand (dollars per kilowatt) charge
- Narrowly tailored NEM reform options:
 - Reduce bill credits for all solar generation exported to the grid in real time (may require new meters)
 - Add “standby” or similar charges for NEM customers only
- NEM replacement options:
 - Value-based tariff (adjusted periodically to account for changes in wholesale power markets, transmission and distribution costs, etc.)
 - Competitive process (for example, rolling tenders or RFPs)

RPS and NEM policy assumptions by state

Current RPS and NEM policy by state

State	RPS target (% of retail sales)*	Solar carve-out (% of retail sales)	NEM cap (% or capacity)	NEM system size limits by segment (MW)
DE	24% by 2026	3.5% by 2026	5% of aggregated customer peak demand (utility can increase the cap)	0.025 (residential), 2 (Delmarva nonresidential), 0.5 (DEC nonresidential)
DC	100% by 2032	10% by 2041	N/A	1 (single meter), 5 (community renewables)
MD	50% by 2030	14.5% by 2030	1,500 MW	2, or 200% of customer load
NJ	50% by 2030*	5.1% by 2021	5.8% of retail sales	100% of customer load
OH	8.5% by 2026**	-	N/A	Not to exceed 120% of customer annual average load
PA	8% by 2021	0.5% by 2021	N/A	0.050 (residential), 3 (nonresidential), 5 (microgrids)
WV	-	-	3% of peak demand during previous year	0.025 (residential), 2 (industrial for large IOUs), 0.500 (commercial for large IOUs), 0.050 (C&I for small IOUs)
IN	-	-	1% of utility's summer peak load	1
IL	25% by 2025***	1.5% by 2025***	5% of utility's peak load in prior year	2
KY	-	-	1% of utility's peak load in prior year	0.03
MI	35% by 2025****	1% by 2025	0.75% of prior-year peak load	0.15
NC	12% by 2021*****	0.2% by 2020*****	N/A	1
VA	-	-	1% of state's peak load for prior year	0.020 (residential), 1 (nonresidential)
TN	-	-	N/A	N/A

Note: IOU = investor-owned utility; C&I = commercial and industrial; DEC = Delaware Electric Cooperative. *RPS includes solar carve-outs. **NEM remuneration is a tariff structure under which the utility pays customers for excess generation, up to a given amount. The most common arrangement is "full retail rate NEM," in which excess generation is paid the same volumetric price that the customer pays for electricity; so, exports are effectively netted against grid consumption over a given period (typically one year). Net energy generation (NEG) over that period is sometimes paid at a lower rate, often based on the utility's avoided cost. ***New Jersey RPS target only includes Class I renewable technologies and the solar carve-out. ****Illinois solar carve-out requires that 50% of the solar procurements must be from distributed/community solar. RPS mandates at least 75% of the standard come from wind and solar. *****Utilities in Michigan have more ambitious renewables goals. *****RPS compliance in North Carolina can be achieved through energy efficiency and renewable energy credits (RECs) from any state. The primary drivers for solar development include the existing Public Utility Regulatory Policies Act (PURPA) policy, planned RFPs, solar resources, solar costs, and the previous state tax credit.

RPS and NEM policy assumptions by state (continued)

Current RPS and NEM policy by state

State	NEM remuneration for on-site use or export generation**	NEG remuneration**	Community solar
DE	Retail	Retail	Virtual net metering
DC	Retail	Carries over at retail rate indefinitely, at generation rate for systems over 100 kW	Virtual net metering
MD	Retail	Credited to customer's next bill at retail rate; reconciled annually in April at the commodity energy supply rate	Pilot program
NJ	Retail	Retail	Pilot program
OH	Less than retail	Credited to next bill at unbundled generation rate	None
PA	Retail	Credited at retail rate for a year, then any leftover excess is credited at generation and transmission portion of the retail rate, but not the distribution	None
WV	Retail	Retail	Virtual net metering
IN	Less than retail after 2022	Less than retail after 2022	None
IL	Retail	Credited to next bill at retail rate, excess at end of year is granted to utility	Virtual net metering
KY	Less than retail	N/A	Utility-run program
MI	Less than retail	Less than retail	None
NC	Retail	Carries over at retail rate, granted to utility at beginning of summer billing period	Utility-run program
VA	Retail	Retail	Utility-run program
TN	N/A	Retail	None

*RPS includes solar carve-outs. **NEM remuneration is a tariff structure under which the utility pays customers for excess generation, up to a given amount. The most common arrangement is "full retail rate NEM," in which excess generation is paid the same volumetric price that the customer pays for electricity; so, exports are effectively netted against grid consumption over a given period (typically one year). NEG over that period is sometimes paid at a lower rate, often based on the utility's avoided cost. ***New Jersey RPS target only includes Class I renewable technologies and the solar carve-out. ****Illinois solar carve-out requires that 50% of the solar procurements must be from distributed/community solar. RPS mandates at least 75% of the standard come from wind and solar. *****Utilities in Michigan have more ambitious renewables goals. *****RPS compliance in North Carolina can be achieved through energy efficiency and RECs from any state. The primary drivers for solar development include existing PURPA policy, planned RFPs, solar resources, solar costs, and the previous state tax credit.

Source: IHS Markit

© 2019 IHS Markit

RPS and NEM policy assumptions by state (continued)

Current RPS and NEM policy by state

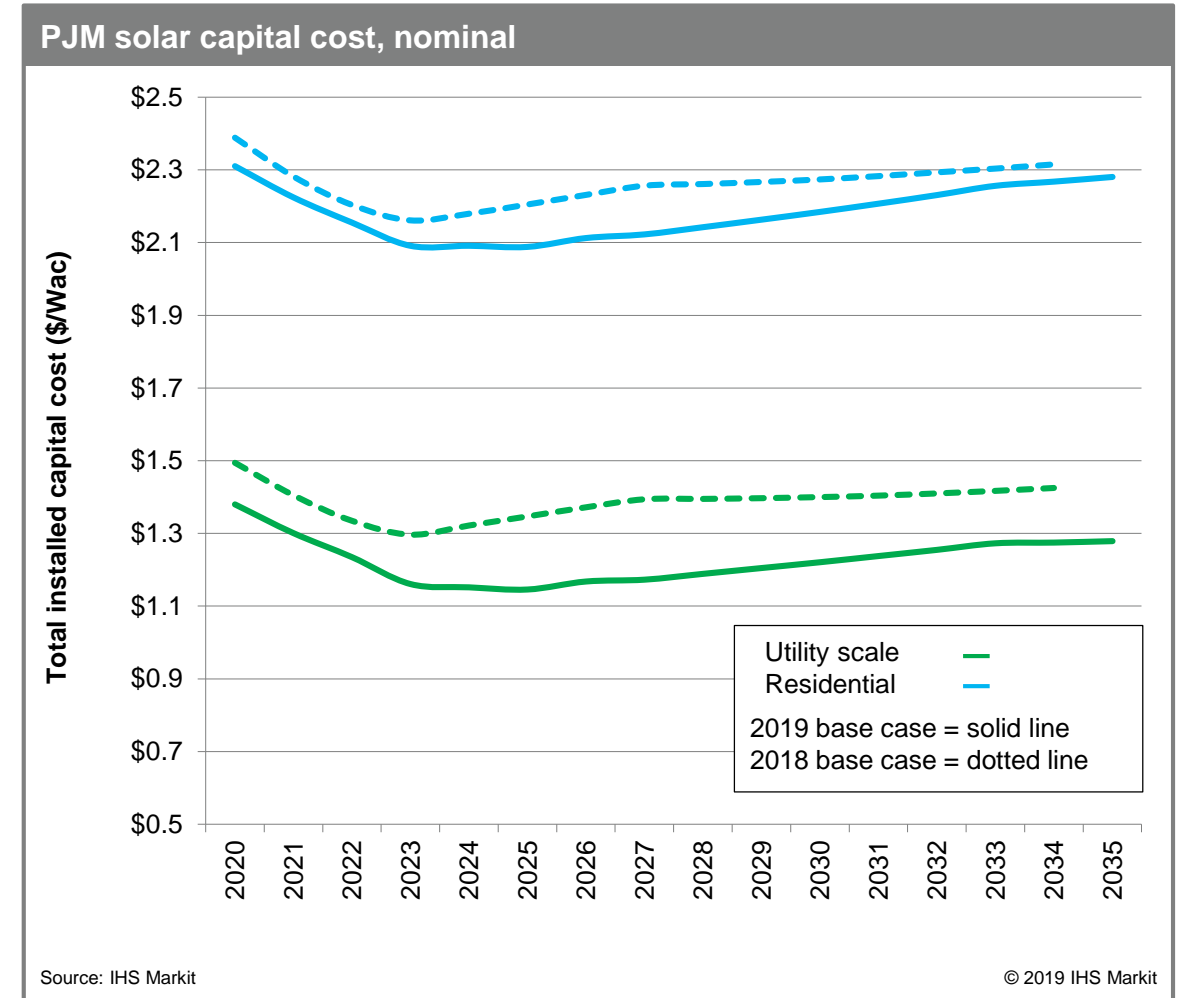
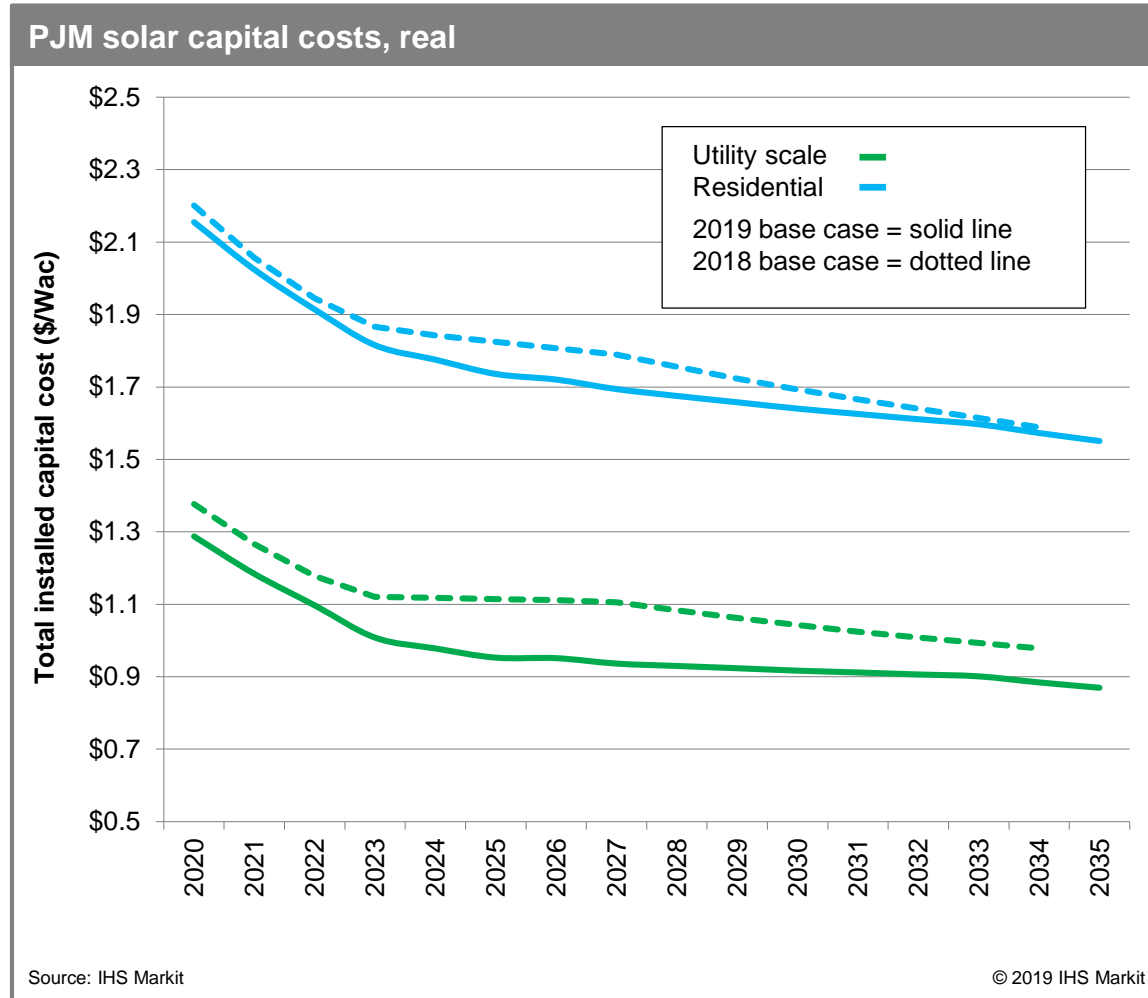
State	Unbundled energy attribute certificates	Virtual power purchasing allowed	Renewable energy offerings from utilities or electric suppliers/green tariff	Production for self-consumption—net metering
DE	Allowed		Retail choice	Up to 2 MW
DC	Allowed		Retail choice	Up to 1 MW
MD	Allowed	Allowed	Retail choice	Up to 2 MW
NJ	Allowed	Allowed	Retail choice	Cannot exceed on-site load
OH	Allowed	Allowed	Retail choice	No size limit
PA	Allowed	Allowed	Retail choice	Up to 3 MW
WV	Allowed	Allowed	-	Up to 2 MW
IN	Allowed	Allowed	-	Up to 1 MW
IL	Allowed	Allowed	Retail choice	Up to 2 MW
KY	Voluntary		-	Up to 30 kW
MI	Allowed		-	Up to 150 kW
NC	Allowed		Green tariff in development	Up to 1 MW
VA	Allowed	Allowed	Green tariff enabled	Up to 1 MW
TN	Voluntary		-	-

Note: Green tariffs only include programs where utilities build new renewables on behalf of corporate customers.

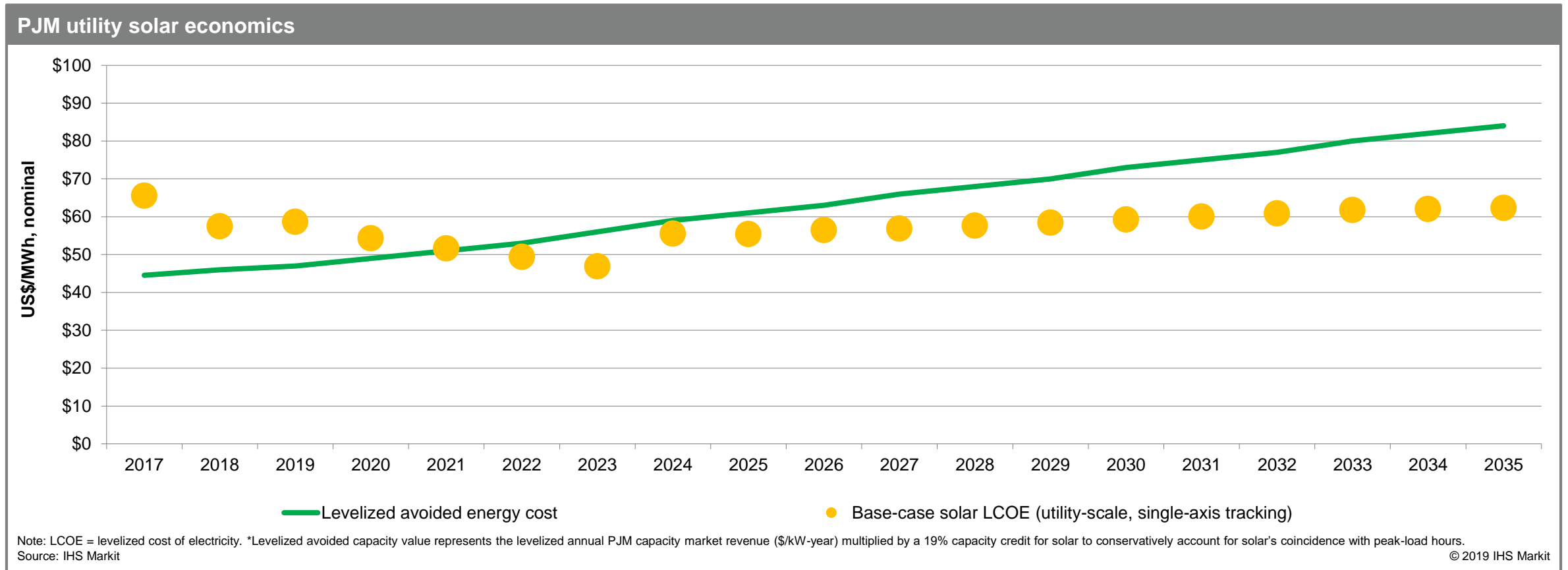
Source: IHS Markit

© 2019 IHS Markit

PJM solar capital costs

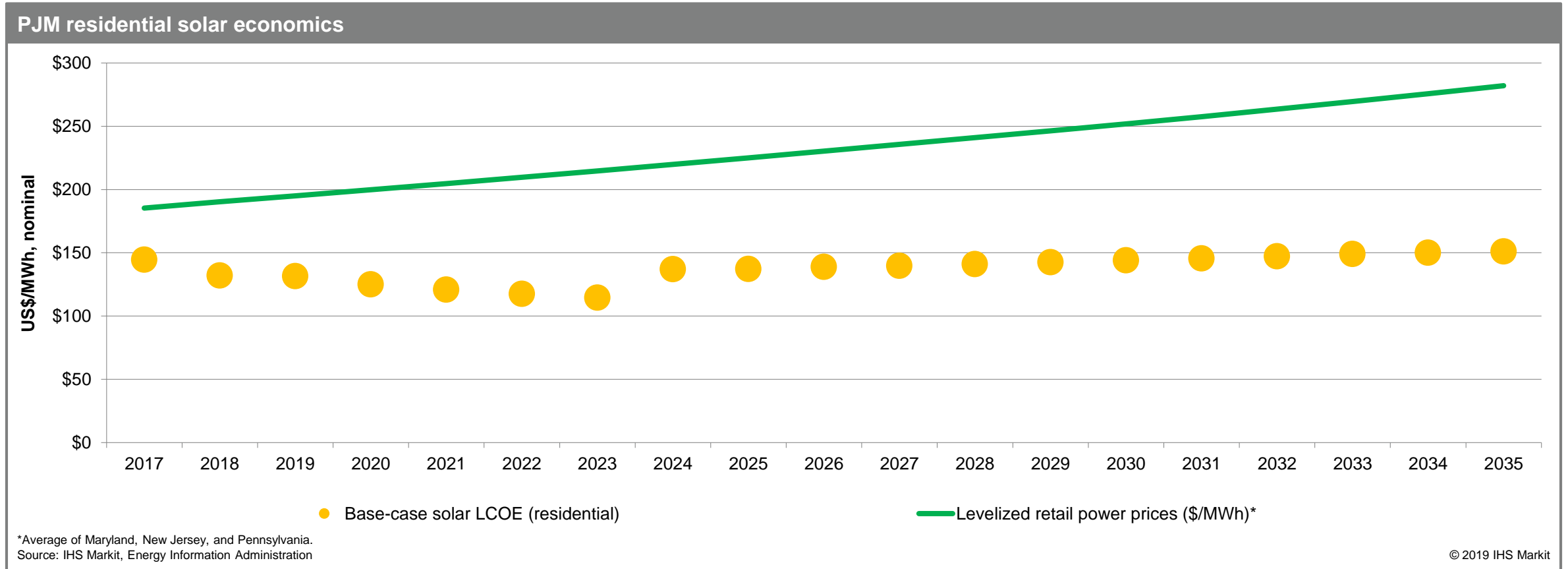


Utility-scale solar economics



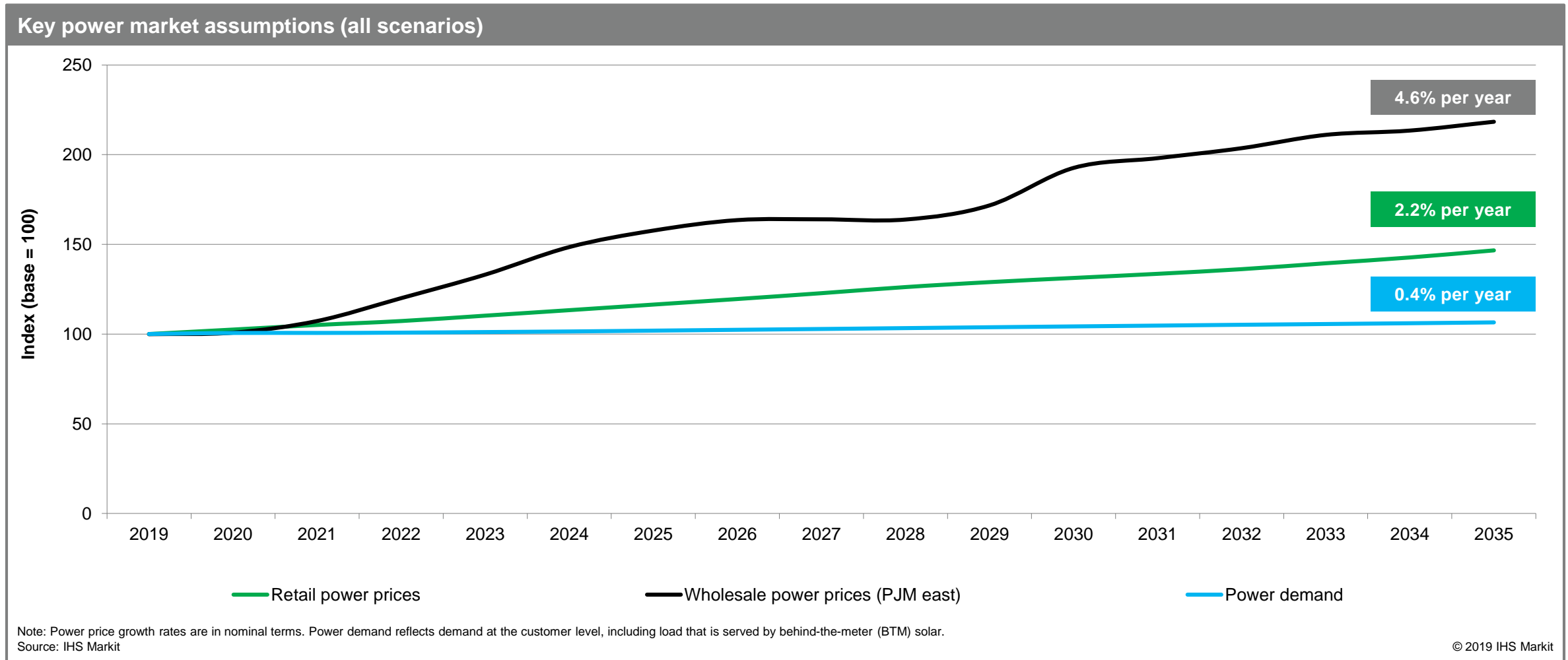
Solar cost improvements lead to economic deployment of utility-scale solar PV after 2021.

Residential solar economics

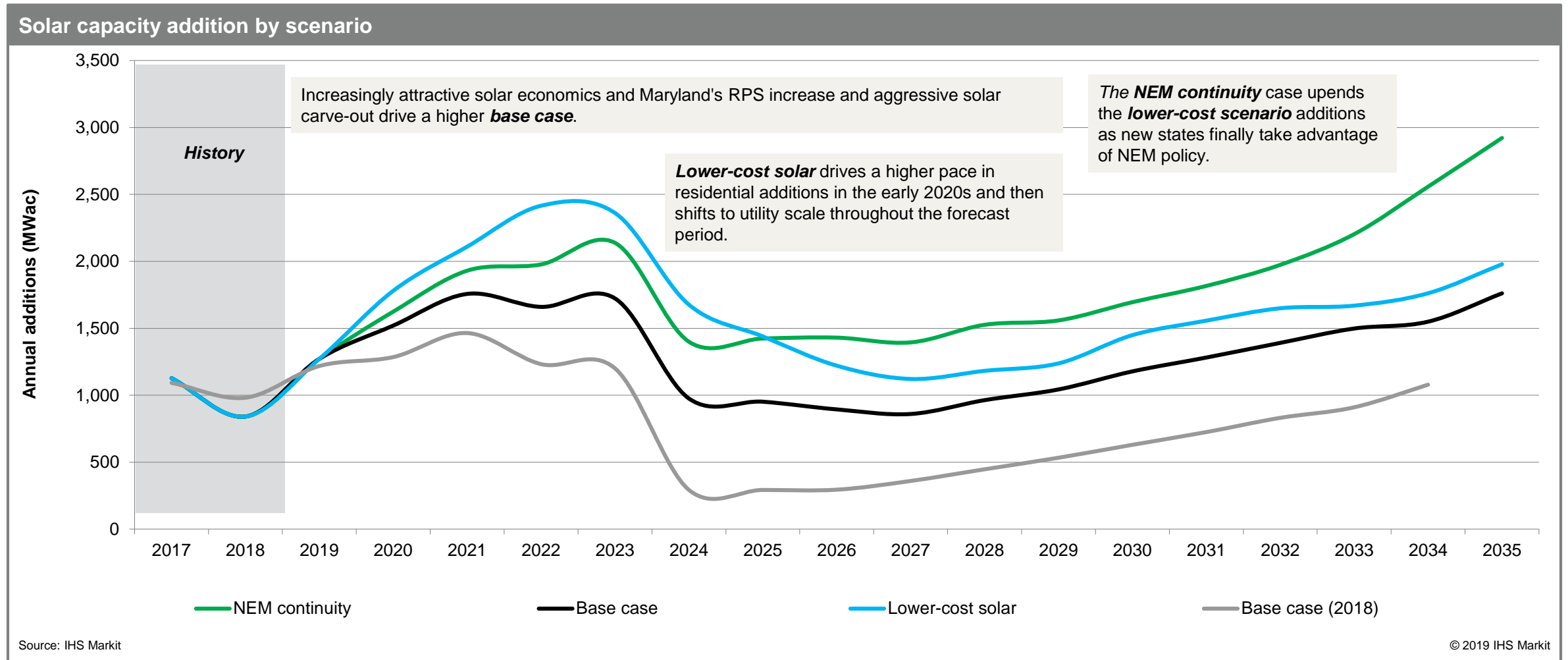


Retail solar is more economically advantaged than utility scale because of the disparity in retail prices.

Key power market assumptions (all scenarios)

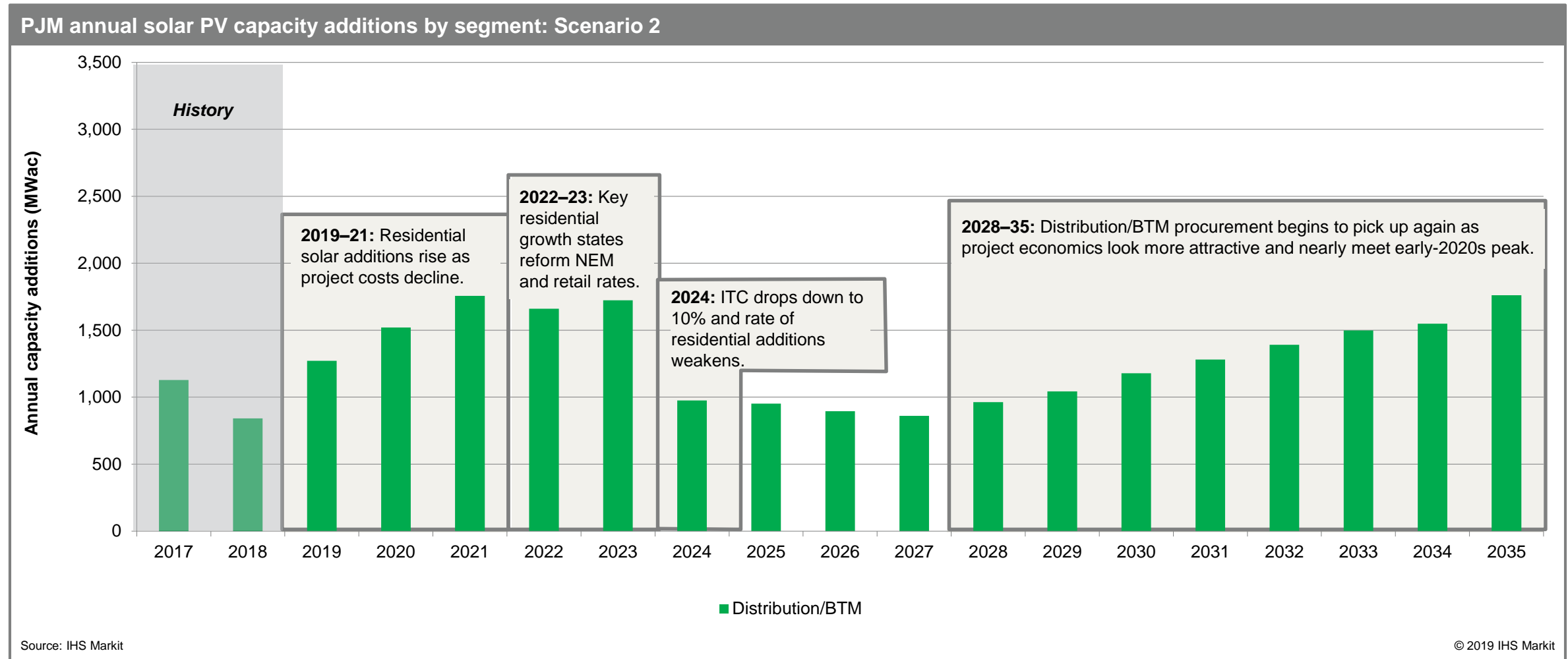


PJM distribution/BTM solar PV capacity additions by scenario



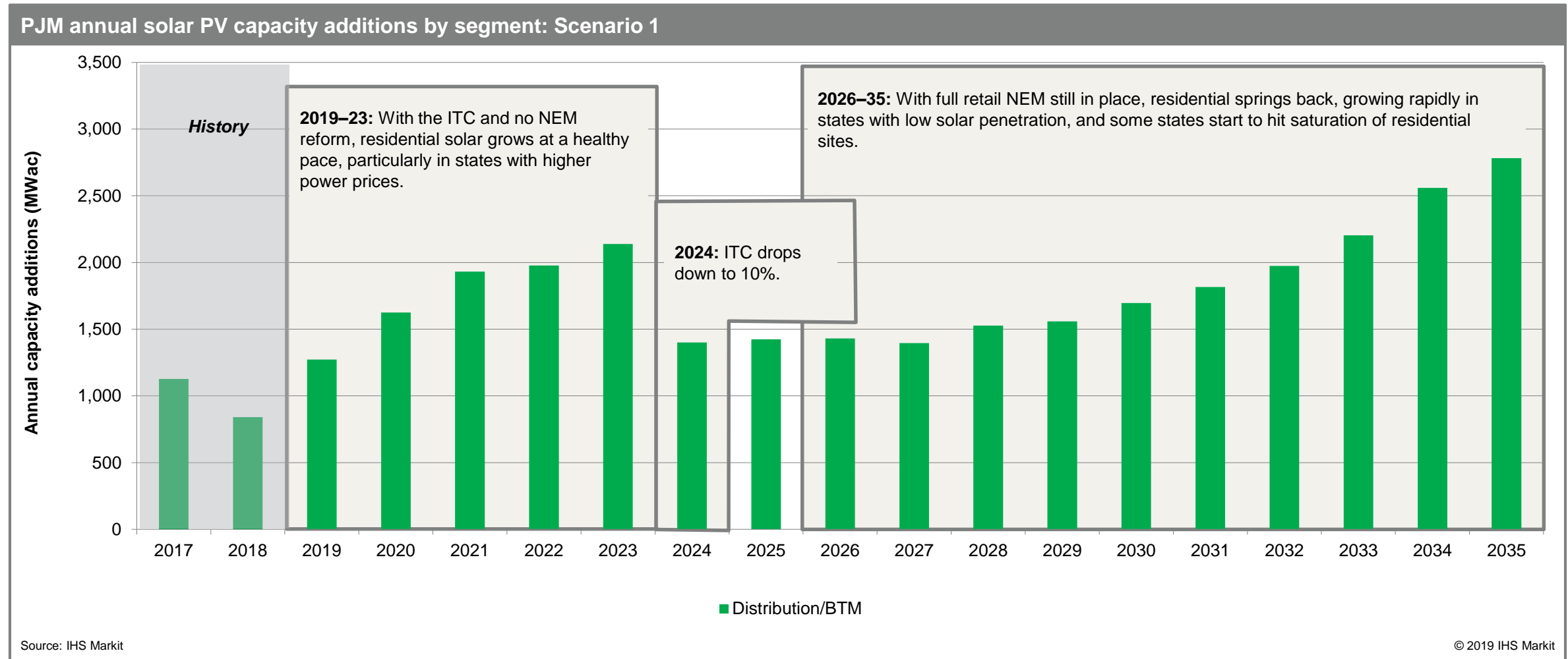
Distribution/BTM solar PV capacity additions

Scenario 2: "NEM reform" (base case)



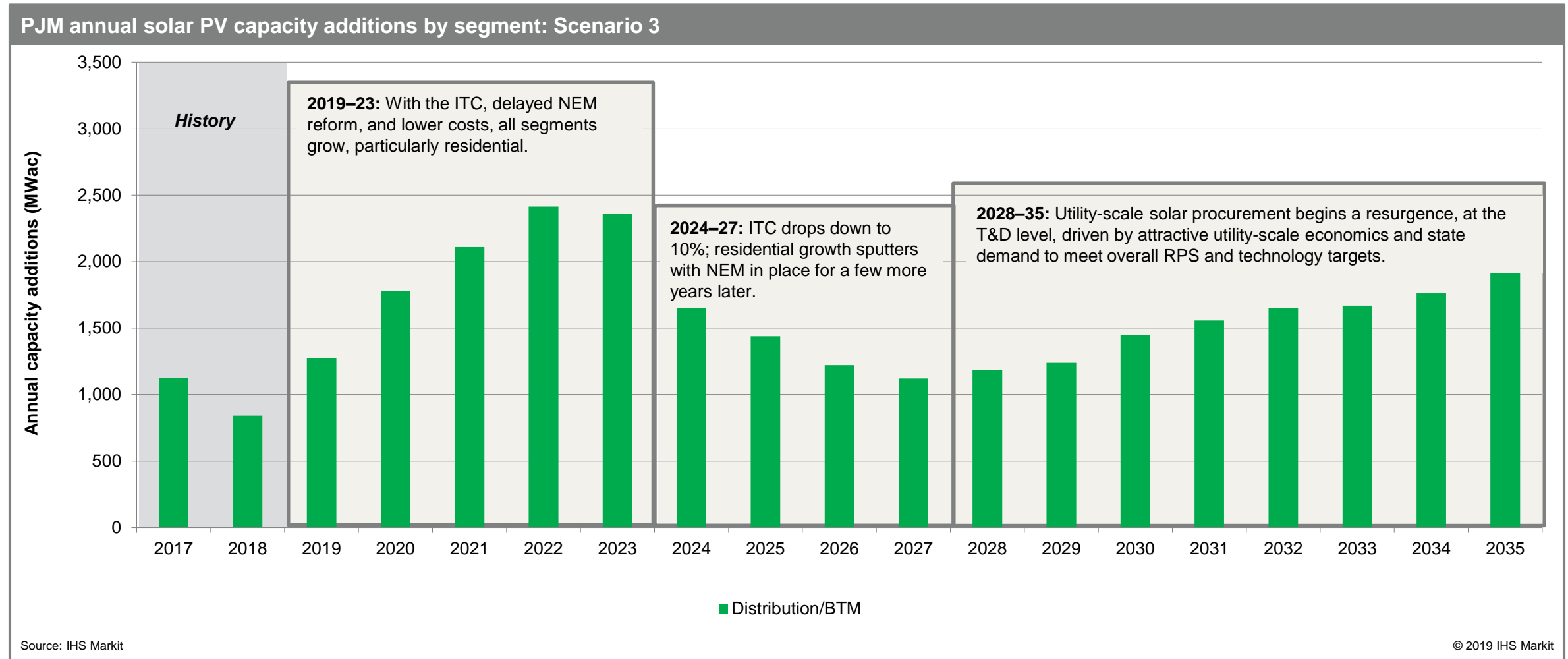
Distribution/BTM solar PV capacity additions

Scenario 1: "NEM continuity"

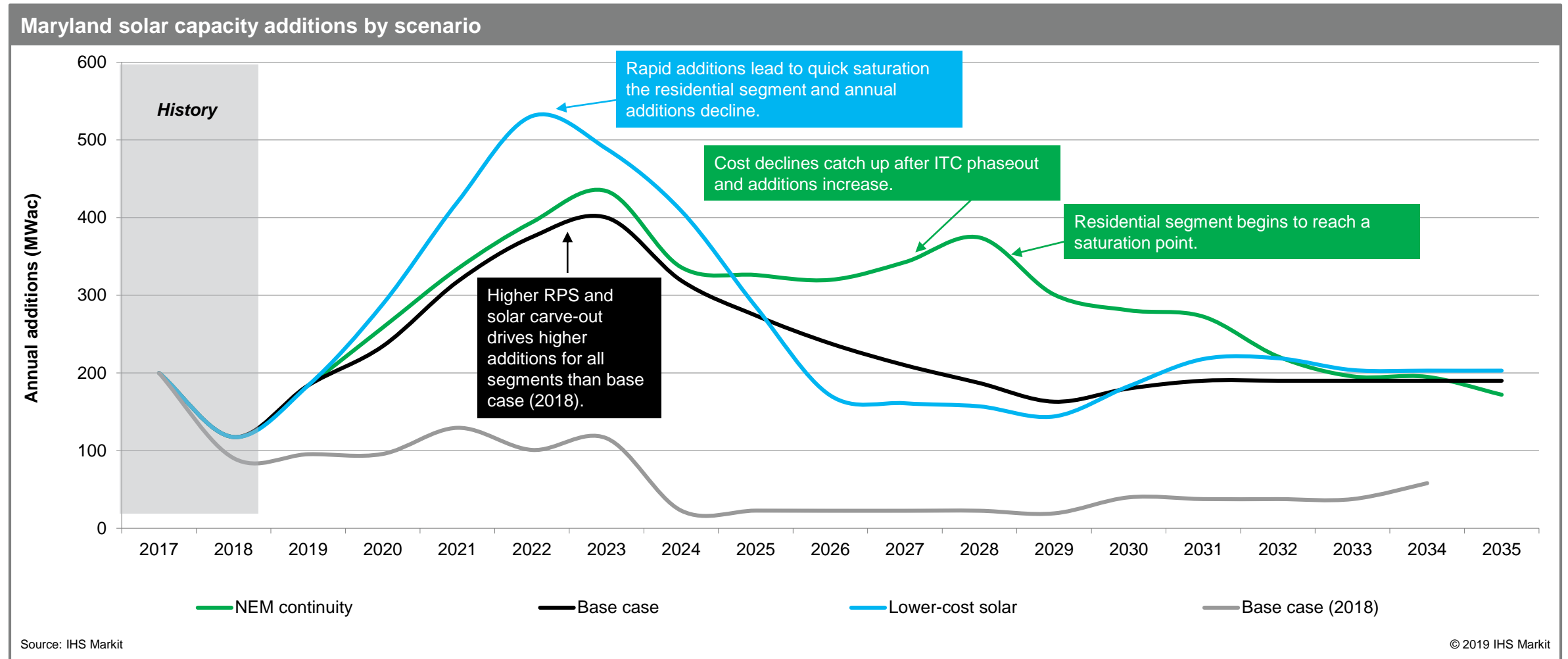


Distribution/BTM solar PV capacity additions

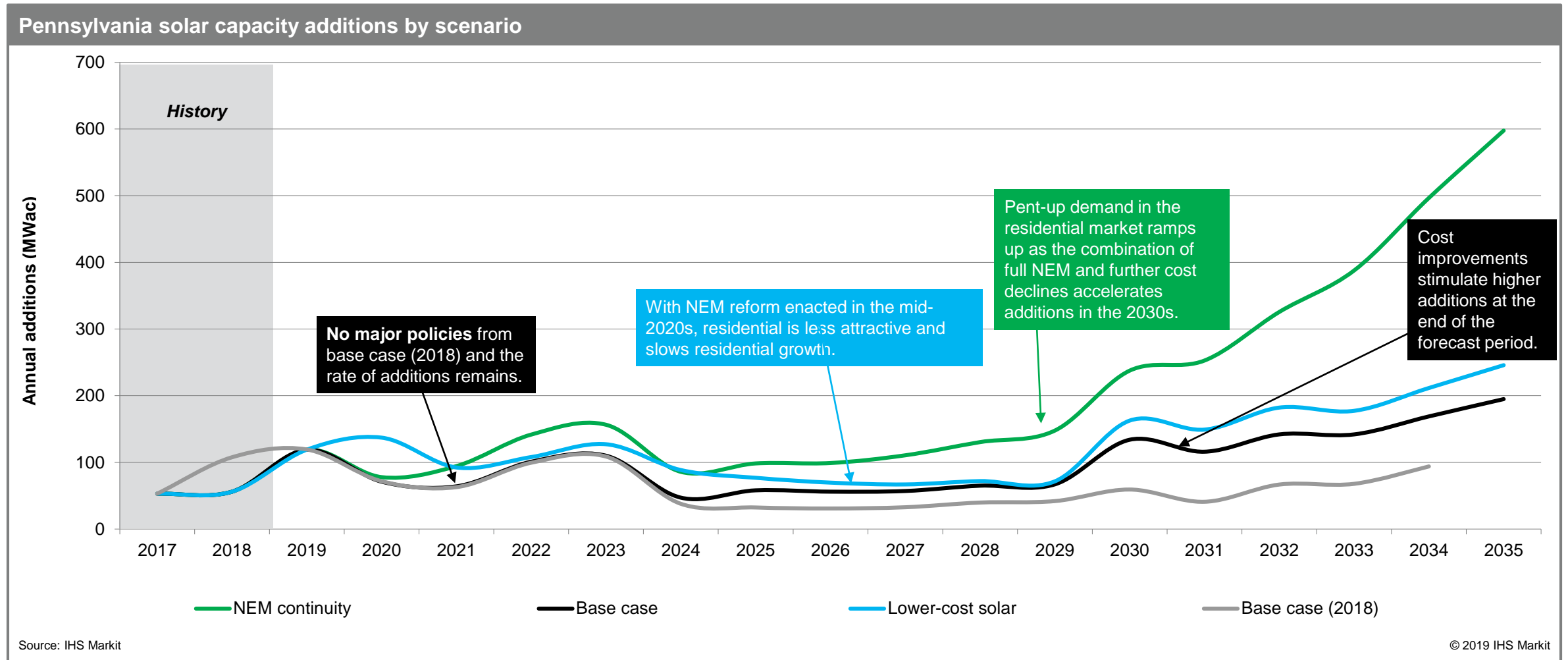
Scenario 3: “Lower-cost solar”



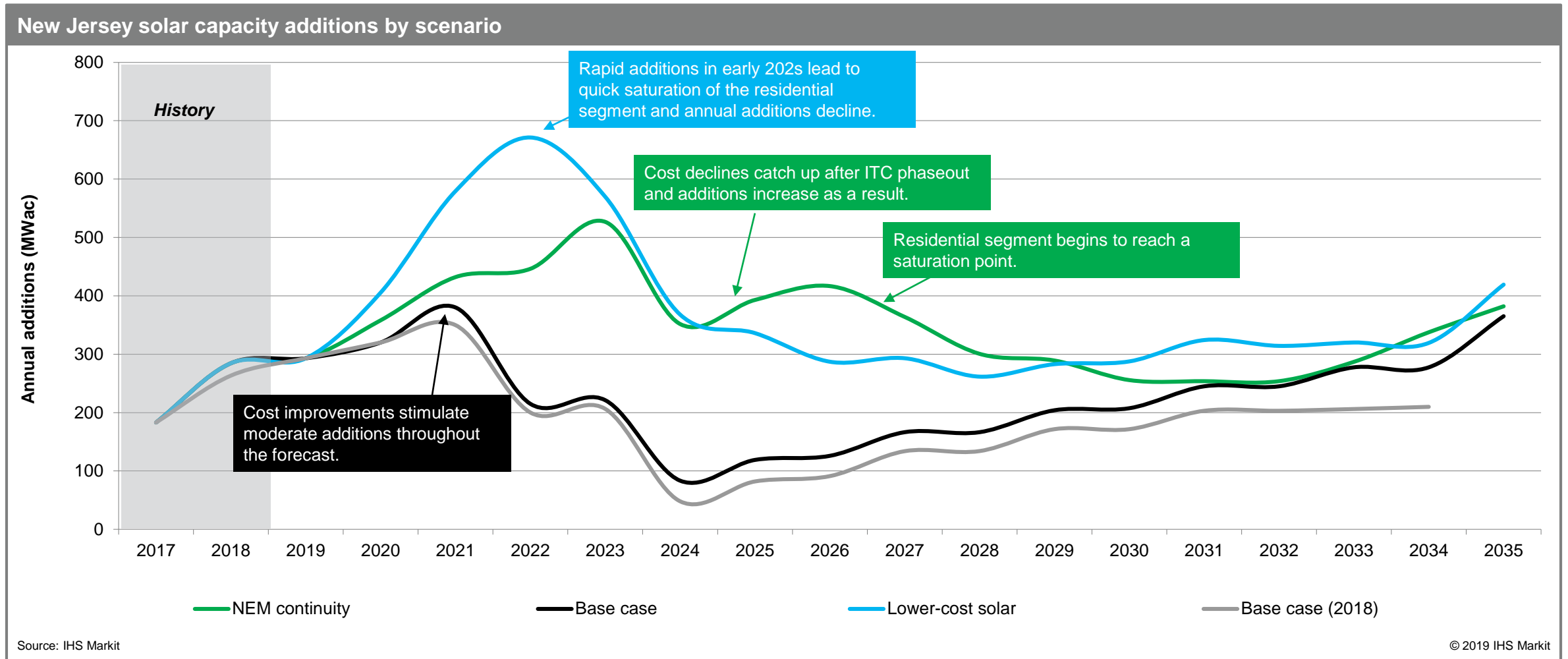
Maryland solar PV distribution/BTM capacity additions by scenario



Pennsylvania solar PV distribution/BTM capacity additions by scenario



New Jersey solar PV distribution/BTM capacity additions by scenario



Conclusions (Scenario 2: Base case)

- New state RPS and technology carve-outs (such as Maryland) stimulate further solar in all segments, particularly residential in the near term.
- State full NEM policies bolster BTM growth in the next few years, making up the majority of solar capacity additions.
- IHS Markit expects states to reform NEM policies in 2020-25, dampening further additions.
- Utility-scale solar economics become attractive just as the ITC starts to phase-out but surges at the end of the forecast period.
- A few states will hit a “saturation” point in the forecast period as the low-hanging residential solar sites are gobbled up.

IHS Markit Customer Care

CustomerCare@ihsmarkit.com

Americas: +1 800 IHS CARE (+1 800 447 2273)

Europe, Middle East, and Africa: +44 (0) 1344 328 300

Asia and the Pacific Rim: +604 291 3600

Disclaimer

The information contained in this presentation is confidential. Any unauthorized use, disclosure, reproduction, or dissemination, in full or in part, in any media or by any means, without the prior written permission of IHS Markit or any of its affiliates ("IHS Markit") is strictly prohibited. IHS Markit owns all IHS Markit logos and trade names contained in this presentation that are subject to license. Opinions, statements, estimates, and projections in this presentation (including other media) are solely those of the individual author(s) at the time of writing and do not necessarily reflect the opinions of IHS Markit. Neither IHS Markit nor the author(s) has any obligation to update this presentation in the event that any content, opinion, statement, estimate, or projection (collectively, "information") changes or subsequently becomes inaccurate. IHS Markit makes no warranty, expressed or implied, as to the accuracy, completeness, or timeliness of any information in this presentation, and shall not in any way be liable to any recipient for any inaccuracies or omissions. Without limiting the foregoing, IHS Markit shall have no liability whatsoever to any recipient, whether in contract, in tort (including negligence), under warranty, under statute or otherwise, in respect of any loss or damage suffered by any recipient as a result of or in connection with any information provided, or any course of action determined by it or any third party, whether or not based on any information provided. The inclusion of a link to an external website by IHS Markit should not be understood to be an endorsement of that website or the site's owners (or their products/services). IHS Markit is not responsible for either the content or output of external websites. Copyright © 2019, IHS Markit®. All rights reserved and all intellectual property rights are retained by IHS Markit.

